# EFFICIENT ALGORITHMS FOR STOCHASTIC REPEATED SECOND-PRICE AUCTIONS

joint work with Olivier Cappé and Aurélien Garivier



### SECOND PRICE AUCTIONS

 $\overline{\phantom{a}}$ 

Second Price auctions *used to be* the main mechanism for Real Time Bidding. The mechanism proceeds as follows:

- ∙ An item (an ad placement linked to a user) is auctioned.
- ∙ Bidders place their bids for this specific item.
- ∙ The highest bidder wins the auction. She pays the second highest bid and observes the value of the item (possibly the occurrence of a click or a purchase).

### How much should you bid in a second price auction, knowing your value ?

**Notation:**  $v :=$  known value,  $m :=$  max of the adversaries' bids. Intuition: Bidding on the right side of *m* ensures the maximal utility.

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Theorem *Second price auctions are truthful.*

### Setting For *t* in 1*, . . . , T*,

- 1. the bidder submits her bid *B<sup>t</sup>* for the item that is of unknown value *Vt* . The other players submit their bids, the maximum of which is called *M<sup>t</sup>* .
- 2. If  $M_t < B_t$  (which includes the case of ties), the bidder observes and receives  $V_t$ , and pays  $M_t$ . Otherwise, the bidder loses the auction and does not observe *V<sup>t</sup>* .

**Further assumptions**  ${V_t}_{t\geq1}$  are iid random variables in [0,1]; their expectation is denoted by  $\mathbb{E}(V_t) = v$ .

The maximal bids  ${M_t}_{t>1}$  are iid random variables in [0, 1]; their cdf is denoted by *F*.

Same setting as in[[Weed et al.\(2016\)Weed, Perchet, and Rigollet](#page-39-0)].

#### Regret  $R_T := \max_{b \in [0,1]}$ X *T t*=1  $\mathbb{E}[U_t(b)] - \sum_{l}^{T}$ *t*=1  $\mathbb{E}[U_t(\mathcal{B}_t)].$

where the utility is  $U_t(b) = (V_t - M_t)1\{b \geq M_t\}$ 

### Remarks on the setting

- ∙ The stochastic assumption is arguably a reasonable assumption for RTB auctions.
- ∙ Reserve prices are not considered, because the setting of a reserve price *r* is equivalent to adding a bidder who constantly bids *r* .
- ∙ Morally, *V<sup>t</sup> ∼ Ber*(*v*) where *v* is small

#### A structured bandit problem.

Exploration/Exploitation Trade-Off where Exploitation consists in bidding close to *v* and Exploitation consists in bidding high (bidding 1 means observing everything).

### UCB-TYPE ALGORITHMS

UCB algorithms are a natural solution for balancing exploration/ exploitation.

$$
B_{t} = UCB_{t}(\gamma) = \begin{cases} \min\left(1, \overline{V}_{t-1} + \sqrt{\frac{\gamma \log(t)}{2N_{t-1}}}\right) \\ \text{for UCBID [Weed et al.(2016)Weed, Perchet, and Rigollet]} \\ \inf\left\{x \in (\overline{V}_{t-1}, 1] : kl(\overline{V}_{t-1}, x) = \frac{\gamma \log(t)}{N_{t-1}} \right\} \text{ for kIUCBID} \\ \min\left(1, \overline{V}_{t-1} + \sqrt{\frac{2\overline{W}_{t-1} \log(3t^{\gamma})}{N_{t-1}}} + \frac{3\log(3t^{\gamma})}{N_{t-1}}\right) \\ \text{for BernsteinUCBID}, \end{cases}
$$

Locally bounded density. There exists  $\Delta > 0$  such that *F* admits a density *f* bounded on  $[v, v + \Delta]$ , i.e., there exists  $\beta > 0$ , such that  $\forall x \in [v, v + \Delta], f(x) < \beta.$ 

Theorem

*If F*(*v*) *>* 0*, then the regret of the UCBID algorithm with parameter γ >* 1 *is bounded as follows:*

$$
R_T \leq \frac{2\beta\gamma}{\boxed{F(v)}}\log^2 T + O(\log T).
$$

*Remark :* <sup>1</sup> *F*(*v*) *∼ average time between two successive observations under the optimal policy*

#### Theorem

*If F(v)*  $\neq$  0, the kl-UCBID algorithm with parameter  $\gamma$  > 1 yields the *following bound on the regret:*

$$
R_T \leq 8\gamma \frac{v(1-v)}{F(v)} \frac{\beta}{F(v)} \log^2(T) (1+o(1)) .
$$

*whereas the Bernstein-UCBID algorithm with parameter γ >* 1 *yields the following bound on the regret:*

$$
R_T \leq 8\gamma \frac{\beta}{\boxed{K(v)}} \log^2(T) + O(\log T),
$$

where *w* is the variance.

#### Theorem

*Without further assumption, the maximal regrets of UCBID and klUCBID are*

*O*( *√ T* log *T*)*. If F has a density that is bounded from below and above by non negative constants, the maximal regret of UCBID remains of the same order, while it is reduced to O*(*T* 1 <sup>3</sup> log<sup>2</sup> *T*) *for BernsteinUCBID and to O*(log<sup>2</sup> *T*) *for klUCBID.*



Figure: Regret plots of three UCB algorithms for values *V<sup>t</sup> ∼* Ber(0*.*2) and uniform *M<sup>t</sup>*



Figure: Regret plots of three UCB algorithms for *V<sup>t</sup>* supported on *{*0*.*195*,* 0*.*205*}* and uniform *M<sup>t</sup>*



Figure: Regret at time 5000 of studied policies for uniform *M<sup>t</sup>* and Bernoulli-distributed *V<sup>t</sup>* of varying mean *v*.

### PARAMETER-DEPENDENT LOWER BOUND

#### Theorem

*We consider all environments where V<sup>t</sup> follows a Bernoulli distribution with expectation v and F admits a density f that is bounded from below and above, with f*(*b*) *≥ β >* 0*. If a strategy is such that, for all such environments, R<sup>T</sup> ≤ O*(*T a* )*, for all a >* 0*, and if there exists γ >* 0 *such that for all such environments,*  $\mathbb{P}(B_t < v) < t^{-\gamma}$ , then this strategy must satisfy:

$$
\liminf_{T \to \infty} \frac{R_T}{\log T} \ge \beta \frac{v(1 - v)}{16F(v)}.
$$
\n(1)

The assumption is satisfied by all studied UCB algorithms

Originality : we consider a different alternative for each of the *T* time steps.

We fix a model in which all  $(V_{\text{\tiny S}})_{\text{\tiny S=1}}^\tau$  follow a Bernoulli distribution with expectation *v*, and the bids  $\left(M_S\right)_{S=1}^T$  are distributed according to *F*. At each time *t*, we consider the alternative model where the values  $(V_s)_{s=1}^T$  follow a Bernoulli distribution with expectation  $v'_t = v + \sqrt{\frac{v(1-v)}{F(v)t}}$ , and the bids  $M_t$  are distributed according to *F*.

### Lemma *If F admits a density f, which satisfies*

$$
\exists \beta, \forall x \in [0,1], \ \beta \le f(x);
$$

*Then,*

$$
\frac{\beta}{2}\sum_{t=1}^T \mathbb{E}[(B_t - v)^2] \leq R_T.
$$

#### The utility writes

$$
\mathbb{E}[U_t(b)] = \int_0^b (v-m)f(m)dm
$$
  
=  $(v-b)F(b) + \int_0^b F(m)dm$ ,

The instantaneous regret writes :

$$
\mathbb{E}[r_t(b)] = \mathbb{E}[U_t(v)] - \mathbb{E}[U_t(b)]
$$
  
=  $\int_b^v F(m)dm - (v - b)F(b)$   
=  $\int_b^v (F(m) - F(b))dm$   
=  $\int_b^v \int_b^m f(u)du dm \ge \beta(v - b)^2$ 

$$
\mathbb{P}_V\left(B_t > \frac{V+V'_t}{2}\right) + \mathbb{P}_{V'_t}\left(B_t < \frac{V+V'_t}{2}\right) \geq 1-\sqrt{\frac{1}{2}KL(\mathbb{P}_V^{l_t}, \mathbb{P}_{V'_t}^{l_t})}.
$$

thanks to the non-underbidding assumption.

$$
\mathbb{P}_V\left(B_t > \frac{V+V'_t}{2}\right) + \mathbb{P}_{V'_t}\left(B_t < \frac{V+V'_t}{2}\right) \geq 1 - \sqrt{\frac{1}{2}\underbrace{\text{KL}(\mathbb{P}_V^{J_t}, \mathbb{P}_{V'_t}^{J_t})}_{kl(V,V'_t) \mathbb{E}_V[N_t]}}
$$

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\mathbb{P}_V\left(B_t > \frac{V+V'_t}{2}\right) + \mathbb{P}_{V'_t}\left(B_t < \frac{V+V'_t}{2}\right) \ge 1 - \sqrt{\frac{1}{2} \frac{\text{KL}(\mathbb{P}_V^{l_t}, \mathbb{P}_{V'_t}^{l_t})}{\text{KL}(V, V'_t)\mathbb{E}_V[N_t]}}.
$$

The assumption that  $R_T \leq O(T^a)$  allows us to say that  $\frac{\mathbb{E}_\nu [N_t]}{t} \to 1/F(\nu)$ thanks to the non-underbidding assumption.

$$
\mathbb{P}_{V}\left(B_{t} > \frac{V+V'_t}{2}\right) + \mathbb{P}_{V'_t}\left(B_{t} < \frac{V+V'_t}{2}\right) \geq 1 - \sqrt{\frac{1}{2} \frac{KL(\mathbb{P}_{V}^{l_t}, \mathbb{P}_{V'_t}^{l_t})}{kl(v, v'_t)\mathbb{E}_{V}[N_t]}}.
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$$
\mathbb{P}_V\left(B_t > \frac{V+V'_t}{2}\right) + \mathbb{P}_{V'_t}\left(B_t < \frac{V+V'_t}{2}\right) \geq 1 - \sqrt{\frac{1}{2}kl(V,V'_t)(1+\epsilon)F(V)t}.
$$

thanks to the non-underbidding assumption.

$$
\mathbb{P}_V\left(B_t > \frac{V + V'_t}{2}\right) + \mathbb{P}_{V'_t}\left(B_t < \frac{V + V'_t}{2}\right) \ge 1 - \sqrt{\frac{1}{2} \frac{KL(\mathbb{P}_V^{l_t}, \mathbb{P}_{V'_t}^{l_t})}{kl(v, v'_t)\mathbb{E}_V[N_t]}}
$$

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$$
\mathbb{P}_v\left(B_t > \frac{v + v'_t}{2}\right) + \mathbb{P}_{v'_t}\left(B_t < \frac{v + v'_t}{2}\right) \ge 1 - \sqrt{\frac{1}{2}kl(v, v'_t)(1 + \epsilon)F(v)t} - o(t^{-\gamma})
$$

thanks to the non-underbidding assumption.

#### We have proved

$$
\mathbb{P}_v\left(B_t > \frac{v + v'_t}{2}\right) \ge 1 - \sqrt{\frac{1}{2} \underbrace{\frac{kl(v, v'_t)}{\lesssim \frac{1+\epsilon}{2F(v)t}}}(1+\epsilon)F(v)t - o(t^{-\gamma}).
$$

Now,  $\mathbb{E}_{\nu}[(B_t - \nu)^2] \geq (\nu - \frac{\nu + \nu'_t}{2})^2 \mathbb{P}_{\nu} (B_t > \frac{\nu + \nu'_t}{2})$  $\setminus$ 

This, together with the development of  $kl(v, v'_t)$  yields

$$
\mathbb{E}_v[(B_t - v)^2] \geq \frac{v(1 - v)}{4F(v)t} \left(1 - \frac{1}{2}(1 + \epsilon) - 1/t^{\gamma}\right),
$$

for *t* large enough.

$$
\liminf_{T\to\infty}\frac{\sum_{t=1}^T\mathbb{E}_v[(B_t-v)^2]}{\log T}\geq \frac{v(1-v)}{8F(v)}.
$$

### SIMPLER, NON OVERBIDDING ALGORITHMS

### Explore Then Greedy

- ∙ Strategies inspired by Explore Then Commit's strategies ETG strategies.
- $\cdot$  In the exploration phase, the maximal value of the bid ( $B_t = 1$ ) is chosen to force observation. After a well-chosen stopping time, the bidder chooses either to abandon the bids (choosing  $B_t = 0$ ), or to continue with the running average of observed values (greedy phase).
- ∙ Practical motivation: In the context of digital advertising, simplicity is critical.
- ∙ Other practical motivation: ETG strategies are easy to explain and similar to truely implemented strategies.
- ∙ Theoretical motivation: The lower bound only works for overbidding strategies : can non-overbidding strategies work ?

We propose one instance of ETG, that we call ETGstop, defined by the following choice of stopping times  $\tau_1$  and  $\tau_0$ :

$$
\tau_1 := \inf \left\{ t \in [1, T] : \exp\left(-\frac{tL_t}{8}\right) \le \frac{1}{T^2} \right\}, \ \tau_0 = \inf \left\{ t \in [1, T] : U_t \le \frac{1}{T^{\frac{1}{3}}} \right\}
$$
(2)

where we denote by  $L_t = \mathsf{min}\{ \mathsf{v} \in [0,\bar{V}_t[:\exp\left(- t \mathsf{k} l(\bar{V}_t, \mathsf{v})\right) \leq 1/T^2 \}$  and  $\mathsf{b} \mathsf{y} \mathsf{U}_t = \mathsf{max}\{\mathsf{v} \in [\bar{\mathsf{V}}_t, 1[:\exp(-\mathsf{tkl}(\bar{\mathsf{V}}_t, \mathsf{v})) \geq 1/\mathsf{T}^2\}$  the kl-lower and upper confidence bound for the confidence level 1*/T* 2 .

 $Idea$  : We want to ensure a minimal ratio of won auctions in this second phase.

This choice of stopping time allows to guarantee that with high probability, if  $\tau_1$  is smaller than  $\tau_0$ , all bids will be larger than  $\frac{v}{2}$  in the second phase. Indeed, we prove that for all *n*,  $\mathbb{P}(\bar{V}(n)\leq \frac{\text{v}}{2})\leq \textsf{exp}(-n\textsf{k}l(\textsf{v},\frac{\textsf{v}}{2}))\leq \textsf{exp}(-\frac{n\textsf{v}}{8})$ , where  $\bar{V}(n)$  denotes the empirical mean of the first *n* observed values. With high probability,  $\exp(-\frac{n\nu}{8}) \leq \exp(-\frac{nL_{\tau}}{8}) \leq \frac{1}{l^2},$  for all  $n > \tau$ , since  $L_t$  is a lower confidence bound of *v*. Therefore, the probability that there exists a time step in the second phase for which the average of the observed values is less than *v/*2 is small.

Theorem *If F admits a density f, that satisfies ∃ β, β >* 0*, ∀x ∈* [0*,* 1]*, β ≤ f*(*x*) *≤ β, then the regret of ETGstop satisfies :*

$$
\max_{v \in [0,1]} R_T(v) \leq O(T^{\frac{1}{3}} \log^2 T),
$$

and if  $v > \frac{1}{2}$  $\frac{1}{T^{\frac{1}{3}}}$ 

then 
$$
R_T(v) \le 7 + \frac{64 \log(T) + 60T^{-1/2}}{v} + \frac{4}{F(v/2)} + \beta \frac{\log^2 T}{F(v/2)}
$$
.

Theorem *If F admits a density lower-bounded by β >* 0*, then the regret of any ETG strategy satisfies*

$$
\max_{V \in [0,1]} R_T(V) \ge \frac{\beta}{4} \left( T^{\frac{1}{3}} - 1 \right). \tag{3}
$$

## SIMULATIONS



Figure: Comparison with ETGstop and other algorithms, for *V<sup>t</sup> ∼* Ber(0*.*3) and uniform *Mt*.



Figure: Regret at time 5000 of studied policies for uniform *M<sup>t</sup>* and Bernoulli-distributed *V<sup>t</sup>* of varying mean *v*.

<span id="page-39-0"></span>

### J. Weed, V. Perchet, and P. Rigollet. Online learning in repeated auctions.

In *Conference on Learning Theory*, pages 1562–1583, 2016.